

The logo for Cappasity features the word "CAPPASITY" in a sans-serif font. The "C" and "SITY" are in dark blue, while "APP" is in pink. The letter "A" is stylized with a pink smile-like shape at its base.

CAPPASITY

Decentralized AR/VR ecosystem
for 3D content exchange

White Paper v7.5

ico.cappasity.com

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Abstract	5
Introduction to the AR/VR context	6
Why do AR/VR technologies matter	6
The market today	9
Market projections promise AR/VR exponential growth	9
AR/VR implemented across various industries	13
The AR/VR value chain	14
AR/VR industry hurdles	15
Lack of compelling content	15
Content distribution intricacies	16
Envisioned solution	19
Cappasity background	21
Cappasity: how it all began	21
The Team	23
Advisory	26
Cappasity Ecosystem	31
How does it all work: the scheme	31
Ecosystem structure	35
AR/VR Ecosystem blockchain	37
What are the benefits of blockchain as it used in the Cappasity Ecosystem?	39
Decentralized content storage	39
Marketplace economy	42
Gaming: 3D model sale for videogames	46
Live events: 360-degree video call for tender	46
Video entertainment: 3D graphics for consumer AR app	47
Retail: virtual 3D exhibition, VIP showrooms, social e-commerce	47
3D printing: 3D models for medical students	48
Social VR: 3D avatar for sharing and fashion	48
Ecosystem content moderation	49
Cappasity Token (CAPP)	53
Cappasity utility currency	53
Cappasity endowment funds	53
Milestone roadmap	55
Conclusion	56
Appendices	57
AR/VR hardware, software and content	57
Bibliography	61

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Abstract

We believe that content creators will drive 3D revolution. That is why we are introducing the first platform that solves the problem of creating and embedding 3D and AR/VR content in an affordable way. The Cappasity platform uses blockchain infrastructure to store and manage 3D digital assets copyrights.

CAPP token is issued both to store the digital asset rights and as a payment solution for the Cappasity ecosystem. The Cappasity ecosystem is used by enterprises and ordinary users. The ecosystem encompasses a content storage, a decentralized copyrights storage, CAPP Wallet, Internal Exchange, API for the third-party developers, free utilities and modules allowing users to connect to the platform via websites, mobile and AR/VR applications. Developers will be supported through Cappasity Innovation Fund – www.cappasity.vc

The CAPP tokens are Cappasity's digital asset and their main utility is the creation of a digital license for the content stored on the Cappasity platform or partners' platforms.

The cost of one copyright record creation is equal to 1 CAPP and does not depend on the exchange rate of the token. We keep track of copyrights on digital content using blockchain technology. In this case, one token is used to encode one 3D View or one 3D model.

CAPP tokens enable us to encode copyrights to store them in the blockchain, this process cannot be done without the tokens. We will provide users with an API to validate copyrights or retrieve data of a particular piece of content.

DEVELOPERS OF APPLICATIONS BASED ON UNITY OR OTHER ENGINES

Developers that use content in their applications via the Cappasity plugins can utilize our technology for free, but they have to create copyright records for the content stored on their accounts. For instance, if a developer produces a VR/AR store with a thousand objects, they shall use 1000 CAPP to get the necessary licenses. In this case, we guarantee that the content will not be used in any other application since the plugin validates the data before the app is prepared to be released. Developers, for their part, voluntarily confirm that they have all the necessary rights on the created content.

WHAT ELSE ARE THE CAPP TOKENS USED FOR?

Users need tokens to rent and buy content and services within the platform. In addition, the tokens are used to support the third-party developers via the grants fund – the Cappasity Innovation Fund.

Introduction to the 3D/AR/VR context

Why do 3D/AR/VR technologies matter



There's always a richer, more immersive medium to experience the world, and after video, the next logical step is fully immersive virtual reality.

Mark Zuckerberg, Facebook CEO at the Oculu Connect¹

The top-tech companies bet on virtual as well as augmented realities thereby expecting them to shake up many industries and massively reboot our lifestyle and behavior as it happened with the Internet in the 90s and smartphones in the new millennium. Google, Apple, Samsung, Huawei, Facebook among other top-techs drive the race and dedicate significant budgets² to support their own AR/VR programs and product lines.

While often mentioned together, augmented and virtual realities are not the same technology. Virtual reality implies immersion into a virtual world which is completely isolated from reality. VR uses goggles that completely cover the user's field of vision, creating the illusion of transferring the user to a virtual space.

In contrast to virtual reality, augmented reality doesn't remove the physical world but enriches it by superimposing digital objects developed with the help of computer graphics software or other techniques. The user is aware of both, the virtual and the physical, and may interact simultaneously with virtual objects as well as with the real world. The most familiar implementation of augmented reality was in aviation³ almost half a century ago — it helped pilots navigate through fog by overlaying necessary indications on the screen showing their surroundings.

In recent years, we have witnessed a new resurgence of AR and VR technologies. Since the tremendous success⁴ of VR gaming device Google's Oculus Rift on Kickstarter in 2012, we have seen more and more releases in the hi-tech AR/VR market which have encouraged investors and analysts like Google Cardboard, Samsung Gear and Pokémon Go.

Though the technology is still in its early stages, investors are unanimous about the AR/VR's bright

future. AR and VR technologies presage an increased level of digital immersion and interconnectivity between the online and offline spaces. As the technology evolves, no doubt it will see more widespread adoption amongst consumers and business. Despite the VUCA⁵ environment, such certainty is not groundless or reckless at all. It is supported by two clear trends in the society: immersion and participatory culture.

If anything can be considered a precedent for VR technologies, it's participatory or immersive theater, which has faced a high demand in the past few years, starting with show *Sleep No More*⁶, which opened in 2011 and was followed by a number of prominent stagings. Audience members were thrilled to be treated as a part of the performance and were encouraged to participate in the story and interact with actors⁷. Immersive theater is a natural partner to VR technologies, as creators seek to deliver theater to the general public through VR experiences, such as the *Delusion* immersive theater series⁸.

The trend for immersion is the logical conclusion of the participatory culture which displaced consumer culture in the Web 2.0 era⁹. The central concept of this culture is that a consumer should evolve into a proactive participant and contributor to the environment they belong to, leading to the new term "prosumer." In general, society is no longer content to passively consume content and services but wants to be a part of it instead.

According to Clay Bavor, VP of Virtual and Augmented Reality at Google, we are on the frontier of an era of immersive computing driven by AR and VR technologies¹⁰. Immersive computing will remove the level of abstraction with which we interact with the digital world, just like when touchpads and smartphones first became popular a decade ago, and will create a myriad of new experiences of environmentally aware computing, rich in lifelike context.

AR/VR history timeline

19th century PANORAMIC PAINTINGS the 360-degree murals

- **1838 - STEREOSCOPIC PHOTOS & VIEWERS**
the Stereoscope (Charles Wheatstone)
- **1849 - the Lenticular Stereoscope** (David Brewster)
- **1929 - « LINK TRAINER** (Edward Link) The 1st entirely electromechanical Flight Simulator.

Brain processes the different two-dimensional images from each eye into a single object of three dimensional

- **1930s - SCIENCE FICTION STORY PREDICTED VR**

Stanley G. Weinbaum in Pygmalion's Spectacles expressed the idea of a pair of goggles that let the wearer experience a fictional world through holographics, smell, taste and touch

- **1939 - The View-Master** (William Gruber)
- **1950s - « SENSORAMA** (Morton Heilig) A theater cabinet for full film immersion stimulating all the senses by stereo speakers, stereoscopic 3D-display, fans, smell generators and vibrating chair.
- **« TELESPHERE MASK** (Morton Heilig) The first VR Head mounted Display.
- **« HEADSIGHT** (Comeau & Bryan) The first motion tracking HMD by Plico Corporation.
- **1965 - The Ultimate display** - concept simulating a virtual world indistinguishable from actual reality viewed through a HMD and appeared realistic through augmented 3D sound and tactile feedback.
- **1968 - « SWORD OF DAMOCLES** (Ivan Sutherland, Bob Sproull) The first VR/AR head mounted display connected to a computer and not a camera.
- **1969 - « ARTIFICIAL REALITY** (Myron Krueger) A series of responsive computer-generated environments: GLOWFLOW, METAPLAY, PSYCHIC SPACE and VIDEOPLACE tech.
- **1987 - « THE DATAGLOVE** (Jaron Lanier, Tom Zimmerman) VR gloves
« THE EYEPHONE (Jaron Lanier) VR goggles
- **1991 - VIRTUALITY GROUP ARCADE MACHINES** realtime multiplayer gaming experience with immersive stereoscopic 3D visuals.
- **1992 - The Lawnmower Man** - movie introduced the concept of virtual reality to a wider audience.
- **1993 - SEGA VR headset for the Sega Genesis console** The wrap-around prototype glasses had head tracking, stereo sound and LCD screens in the visor.
- **1995 - The Nintendo Virtual Boy** (originally known as VR-32) This 3D gaming console was hyped to be the first ever portable console that could display true 3D graphics, though met a commercial failure due to the poor software.
- **1997 - « TOURING MACHINE** (Steve Feiner et al.) The first mobile AR system (MARS) which included see-through HMD with integral orientational tracker, differential GRS, digital radio for wireless web access and a hand-held computer with stylus and touchpad interface had to be carried around in a backpack.
- **1999 - The Matrix film hits** - theaters with a major cultural impact bringing the topic of simulated reality into the mainstream.

The market today



The smartphone is for everyone, we don't have to think the iPhone is about a certain demographic, or country or vertical market: it's for everyone. I think AR is that big, it's huge. I get excited because of the things that could be done that could improve a lot of lives. And be entertaining.

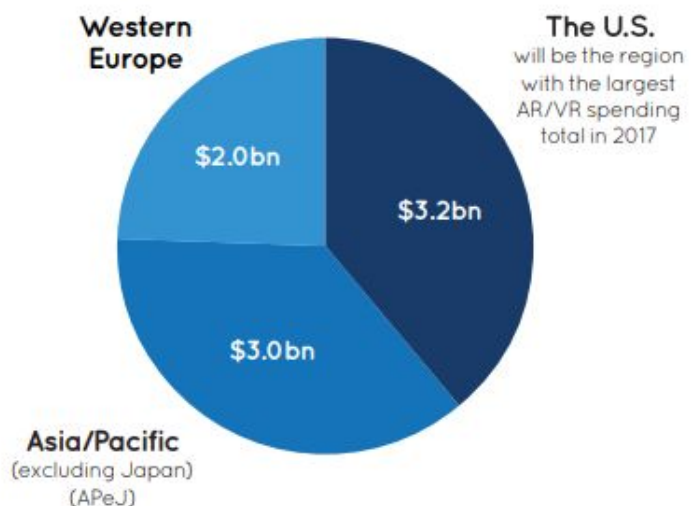
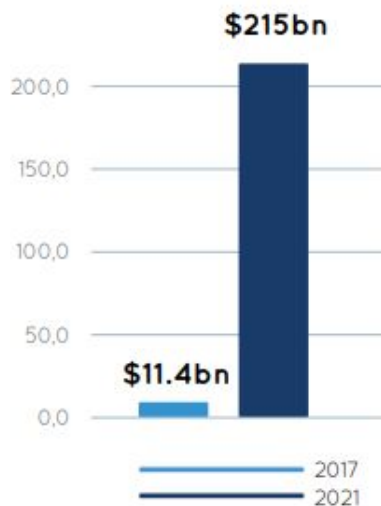
Tim Cook, Apple CEO
interview for The Independent¹¹

Market projections promise AR/VR exponential growth

According to International Data Corporation (IDC) analytics published in August 2017, the worldwide AR/VR revenue will jump as high as \$215 bn by 2021, achieving 113.2% CAGR along the way¹².

IDC worldwide spending on
AR/VR forecast
Source: IDC Research

Regional spending on AR/VR in 2017
Source: IDC Research



Digi-Capital consulting holds a more conservative point of view. In their Augmented/Virtual Reality

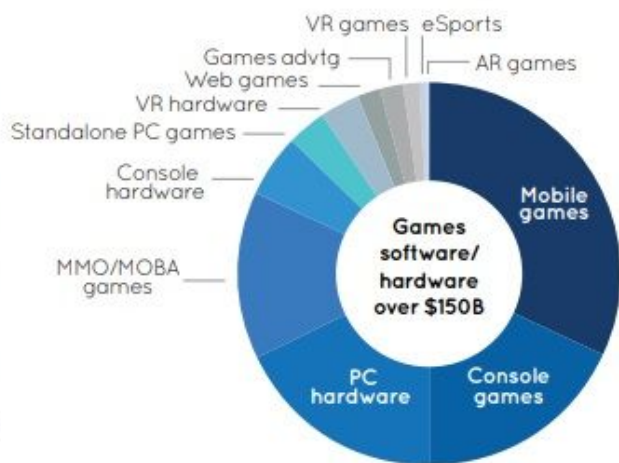
Report for 2017 they predict the AR/VR market will reach \$108bn in 2021. Their estimations are based in the AR/VR market's performance in 2016. Digi-Capital's AR/VR forecast for 2016 was \$4.4bn with \$3.8bn of that VR revenue and \$0.6bn AR. The firm says, VR was overestimated and accrued \$2.7bn revenue only, but AR overbalanced the projection adding \$1.2bn partly due to the incredible popularity of Pokémon Go¹³. In the near future the company sees mobile AR as the leading force. Taking into account that giants like Facebook and Apple have already stated their interest in the AR sector, it is expected to make a giant leap soon.

The abundance of the M&A deals and investment volume in AR/VR proves that this young and evolving market is highly promising and attractive. Large tech companies are hungry for AR/VR innovative startups. Digi-Capital calculated that the AR/VR deal volume in 2016 amounted to \$2.3 bn with the highest acquisition, that of hardware player Magic Leap, raising \$793.5mn at a \$4.5 bn valuation¹⁴.

Digi-Capital AR/VR revenue (\$bn) forecast
Source: Digi-Capital

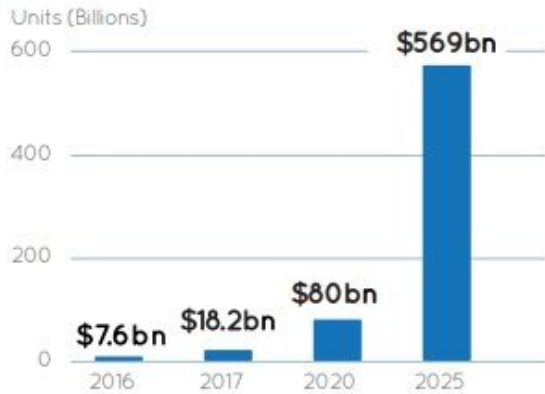


Digi-Capital AR/VR investments (2016)
Source: Digi-Capital

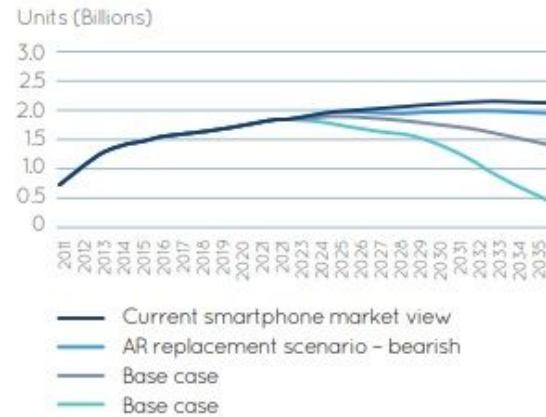


Citi in its Citi GPS: Global Perspectives Solutions 2016 report on virtual and augmented reality evaluated the current AR/VR market at \$7.5bn, with \$3.9bn attributed to software, content and services. The bank's analysts believe the focus will shift from AR hardware to software and expect the latter to reach \$276bn by 2025¹⁵. From there, Citi says, AR headsets will start replacing smartphones and finally overtake the current market of mobile smartphones. AR smart glasses may even be the primary device for phone calls and data transmission. Also AR commerce is predicted to take the place occupied by e-commerce today. The purchases made by users on smartphones in the next few years will be made using AR, so the usage of AR will also be similar to that of mobile smartphones today.

Citi VR/AR market scale forecasts
 Source: Citi Research

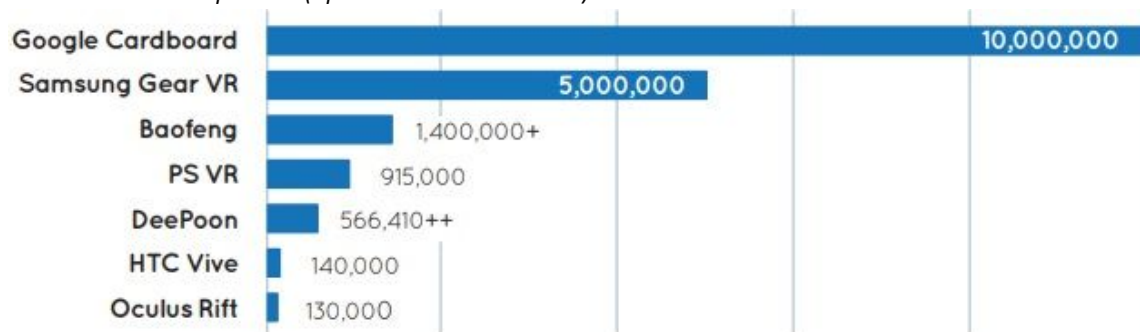


Citi AR headset market growth in expense of the smartphone market
 Source: Citi Research



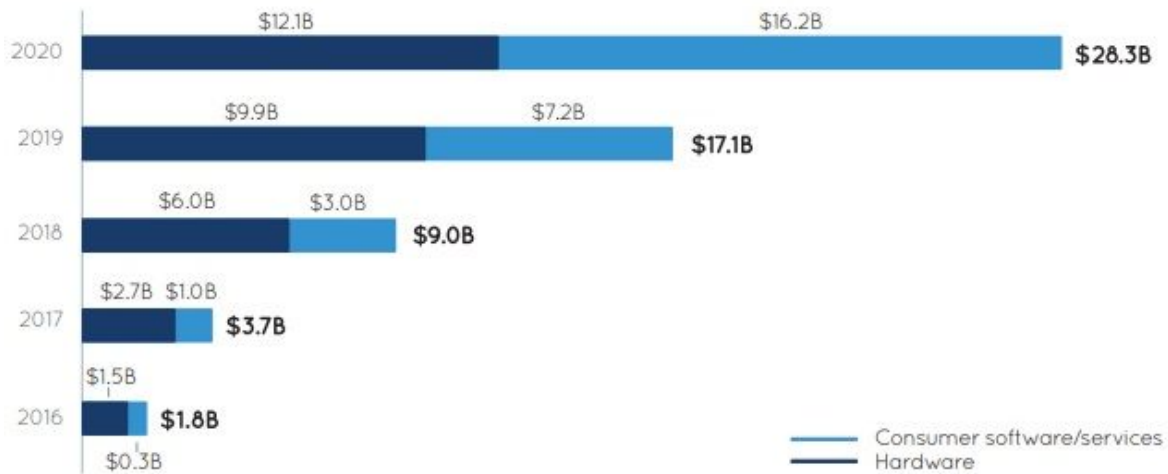
Citi expects the VR disruption to begin with the gaming industry, expanding further to entertainment activities such as live events, theme parks, movies and TV programs. In the report, Citi predicts around half of existing games will be converted to the VR format, which will become the main format for the game industry. Another application is a substitute for the virtual tours offered on websites. It also has the potential to reshape the main tools used for conferencing systems. The other area that would be affected by VR is the movie industry. As of March 2017, the total number of leading VR HMD platforms sold is reported to be 18,151,410 units¹⁶.

Total VR HMDs sold (leading platforms): 18,151,410
 Source: thevirtualreport.biz (updated 3rd March 2017)



Worldwide virtual reality revenue by segment

Source: SuperData Research

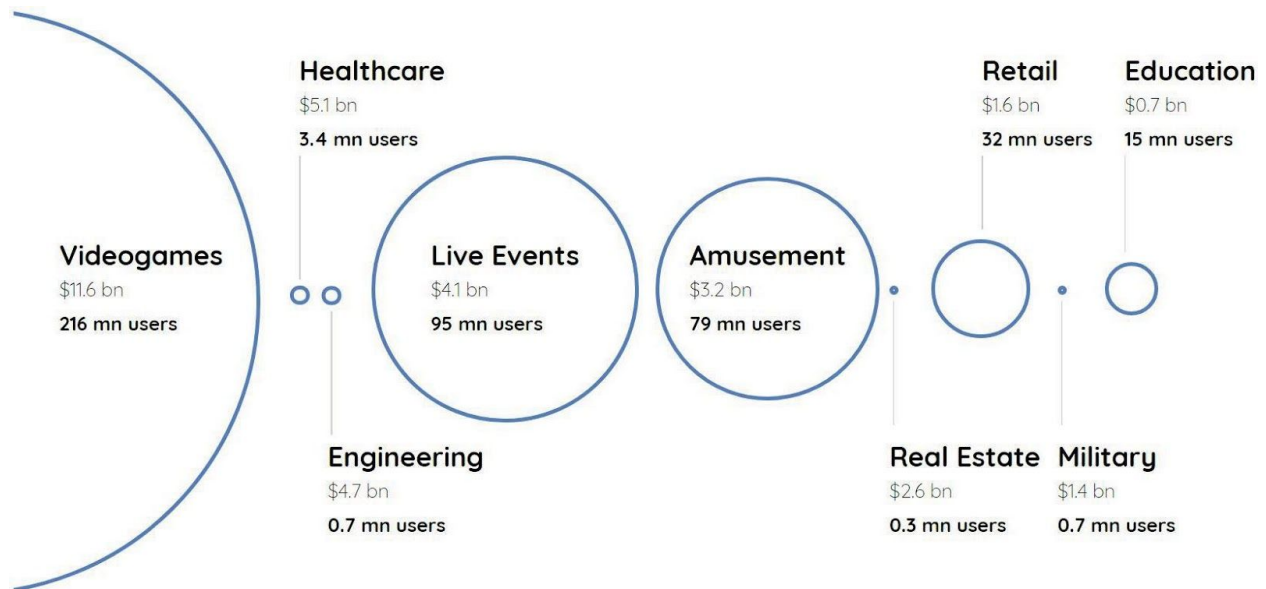


According to Superdata Research's cautious estimates, the VR market in 2017 will grow more than twice in comparison to the last year (from \$1.8bn to \$3.7bn) and will see a 15-fold increase by 2020. The major driver of growth is seen to be VR software and compelling content estimated to reach \$16.2bn and surpass hardware earnings for the first time by 2020¹⁷.

Goldman Sachs estimated the AR/VR market value by industries and engaged users in its first report of the Profiles and Innovations series dedicated to Virtual and Augmented Reality and published in 2016. According to the investment bank, AR/VR will shake up markets to the tune of \$80bn by 2025, where the software market will occupy \$35bn with 60% of AR/VR software revenue driven by the consumer (vs. enterprise¹⁸). The technologies promise to affect the business landscape across many industries.

Total addressable AR/VR software market

Source: Goldman Sachs Global Investment Research



AR/VR implemented across various industries

Meanwhile AR/VR technologies have been recently sneaking into various industries for both businesses and consumers. VR dominates primarily in the videogame industry nowadays, although it has already been implemented in far more cases. Sotheby's uses VR technology to show homes for their clients without an agent¹⁹. 3D tours allow virtual visitors to immerse themselves into the atmosphere of their luxury homes without even setting a foot inside. The tours are created using special cameras placed strategically throughout a home. Ford is applying VR technology for design and engineering purposes. The main aim of the Ford Immersive Vehicle Environment lab (FIVE) is to help engineers and designers improve their early concepts²⁰. The lab gives them the opportunity to experience a concept before a physical prototype is produced. FIVE also enhances international collaboration between designers and engineers thus helping to achieve the goal.

One of the most innovative companies in 2017, as ranked by Fast Company, Next VR created a platform that allows users to view live events in virtual reality creating an even more immersive experience²¹. They have already partnered with CNN, FOX Sports, HBO/Golden Boy. Spectators may watch the International Champions Cup or the NBA finals as if they were there in person. In the near future, VR is expected to become indispensable for different kind of trainings and educational programs, as well as for the real estate and entertainment businesses.

AR has become a widely discussed phenomenon in 2016 due to the success of the Pokémon Go game. Nevertheless, AR has great potential to change the landscape of professional fields such as engineering, design and surgery, where instant access to certain information is of the utmost importance. At the same time, AR is revolutionizing the e-commerce field.

Amazon has recently acquired two patents, demonstrating its interest in AR technology²². The first patent, titled “Augmented Reality Representation,” allows users to “try on” different products using data from e-commerce websites with the help of cameras and sensors. This technology may help diminish the number of returns, as customers will be able to try the product before purchase. The second patent, titled “Forming a Representation of an Item with Light,” describes a technology that projects a product’s image into a room. For users it means they get an opportunity to see how a piece of furniture they like would fit into the exact room they have in mind. Other large online retailers such as Alibaba are also taking proactive steps to integrate AR into their current business, in hopes of improving the customer experience, increase their conversion rate and engage millennials²³.

The AR/VR value chain

Being a highly advanced technology field, the AR/VR market comprises hardware, software and content segments. The value chain of the AR/VR market is made up of four segments that may be represented as follows:

Infrastructure	Tools and platforms	Applications and content	Users
HMD / AR Glasses / Cameras / Hardware	SDK and software	AR/VR images	Users of content

Source: BOM “Virtual reality. Augmented reality. Hype or serious business?” 2017 report²⁴

Here, the infrastructure segment stands for all AR/VR hardware such as headsets, goggles, mobile interfaces, etc., and is mainly driven by top-tech companies. Other stakeholders include users (the demand side) and developers and content creators (the supply side). Users consume AR/VR content via various applications, while content creators and developers supply those applications. The latter are involved in infrastructure development as they build toolkits and software compatible with a specific hardware platform. AR and VR technologies are evolving separately; the main market players and breakthroughs will be reviewed in [Appendices](#).

AR/VR industry hurdles

Lack of compelling content



Just as content was the fuel that launched many successful technology products, our respondents clearly believe that high-quality and robust content is key to moving the AR/VR industry forward.

Kirk Soderquist, co-chair of Perkins Cole's
Interactive Entertainment practice

Although various big market players have launched their own VR hardware, not many people use it on a regular basis, and it is still far from becoming mainstream. One of the top reasons is the lack of compelling content²⁵. Inadequate content was named by 38% of the respondents of the survey by Perkins Coie and Upload as the main challenge facing the AR/VR industry²⁶. The survey encompassed more than 650 respondents including IT startup founders, executives of technology companies and investors.

The value chain of any technology intensive industry can be described as follows: infrastructure, tools & platforms and content. Value for the user is created when all the segments are developed and optimized. AR/VR finds itself in a kind of "chicken or egg" situation. The demand for AR/VR hardware will be slow to pick up unless the users are provided with quality content and services. On the other hand, the content and services will remain slow to develop and prosper unless there is a demand for AR/VR headsets.²⁷

At the dawn of the Internet in the first half of 1990s, only a few people had access to the Internet and the content was rather expensive and of limited value. Due to constrained computer power and bandwidth the first pages could be filled only with text. Tools and platforms were prohibitive for general users as it required HTML, Javascript and coding skills. Then, step by step, the Internet evolved into a commodity accessible to everyone.

The situation currently observed in AR/VR industry is very similar to when the Internet appeared. The content generation is resource consuming and pricing is prohibitive for end-users. The choice in stores of Oculus and HTC Vive is limited and the added value is still low²⁸. But the infrastructure and tools are gaining momentum. Smartphones' high resolution displays and 3D graphics processors combined with mobility have already made them good AR/VR devices. New emerging software platforms like Apple ARKit, WearVR, and that of Facebook promise to deliver easier and

cheaper VR content creation than is available now with Unity and Unreal Engine development tools.

AR/VR content needs to keep up, as it is not unreasonably believed to be a potential catalyst for AR/VR expansion.²⁹ The appearance of high quality content bases contributed to huge breakthroughs in many areas of artificial intelligence. For instance, take ImageNet³⁰ database's impact on the computer vision field. The majority of AI achievements were preceded by the availability of large open datasets, although the key algorithms were developed well before that³¹. Other examples include the algorithms needed for speech recognition or Google Arabic/Chinese to English translation. It was actually the corpus of Spoken Wall Street Journal articles that led to the breakthrough in human speech recognition, three years after the formation of the corpus and 10 years after the development of the Hidden Markov Model that lies at the core of recognition technology. In a similar fashion the statistical machine translation algorithm was first introduced in 1988, but only the collection of 1.8 trillions tokens from Google web and news pages in 2005 empowered Google translation from Chinese and Arabic to English.

Just as with AI, the disruption in AR/VR may happen as soon as developers get access to enough AR/VR and 3D content, widespread and affordable content which is compatible with the variety of available platforms and hardware.

Content distribution intricacies

The threat of a lack of content or of underwhelming content that the AR/VR industry faces today requires actions to be taken in order to provide content creators with fertile ground. The top-tech and VCs' initiatives to support content creators through AR/VR specific incubators and accelerators are of undoubted importance.³² However, there are black holes in the AR/VR industry space that prevent content from proliferating. The barriers include:

- the disunity of different platforms intentionally retained by the leading IT companies;
- the existing marketplaces' domination over content makers which is reflected by unreasonable commissions imposed on the content stocks;
- low protection from the original content resale and copyright infringement.

All the reasons above can be considered problems of content distribution which make content makers feel powerless and discourage them from sufficient content creation. So, the low motivation of content makers leads to the content shortage and disappointing content quality.

Dominance of marketplaces

Nowadays the majority of 3D content marketplaces care more about their business KPIs than community development. The content makers' royalty rates on these sites are not higher than 60% on average, sometimes, dipping as low as 30%. Royalty rates higher than 70% may be achieved on some platforms, but only on the terms of content exclusivity.

3D content base	Royalty
Turbosquid	40% - 80%
CGTrader	70% - 90%
Daz 3D	50% - 65%
Renderosity	50% - 70%
3Docean	30% - 70%
3Dexport	60% - 70%
CreativeCrash	55%

Source: lifewire.com

In addition, a content maker's sales depend mostly on their marketing efforts, as voting systems are underdeveloped and buyers are not incentivized to rank content. Such unstable and low revenue makes freelance a better option for the artists who want to earn money.³⁷ Moreover, the infrastructure is not benevolent to content buyers either: they don't have an option to test the models, to check the compatibility of content with different hardware or development environments, or to embed the content in the places they will be used, and, as a consequence, some users face import problems^{38 39 40}.

Concerned with their own commercial gain, existing marketplaces can hardly meet the demands of the coming AR/VR breakthrough that will be desperate for high quality 3D models for AR/VR software development.

Copyrights

When compared to 2D image space, the problem of copyright is rather new for 3D models, and the tools for preventing infringement are underdeveloped. Watermarks can't be applied to 3D models as the 3D models have different viewing and usage. The search system through 3D databases of intellectual property isn't developed either.

However, marketplaces that sell original content inevitably have to deal with copyright issues. In the absence of an automated monitoring system the databases fail to protect users from violation of their copyrights. So, monitoring of 3D databases for copyright issues is only possible via the system of user reports, and the existing 3D marketplaces try to protect authorship by introducing complaint systems and subsequent removal of infringing content. Although user complaints help detect some cases of unauthorized use of content, they can't prevent the violation of copyrights completely. In fact, 3D content marketplaces can only rely on the integrity of their users, because the marketplaces do not provide any incentive system for these actions.

Since the databases can't guarantee proper copyright protection they are cautious about granting use rights and limit consumers in content usage. For example, Turbosquid doesn't allow images to be used in open virtual worlds such as CS:GO, justifying it with the argument that "TurboSquid's artist community does not believe the IP protections for their work are sufficient in these worlds".

41

Turbosquid⁴² and CG Trader⁴³ try to prevent copyright infringement by differentiating two types of licenses. Editorial use may be only applied to purposes relating to events of public interest and other non-commercial purposes. Royalty free licenses grant a buyer the rights to use a model for commercial purposes including education, 3D printing, product design, films, video game development and AR/VR application development without having to pay fees for the end product sold. 3D Export⁴⁴ provides basic and extended licenses. The latter allows the buyer to use 3D models in the end product for commercial purposes. According to the End User License Agreement at 3DExport the content buyer must ensure that the model cannot be separated from the software produced. Renderosity⁴⁵ also provides extended licenses for some products and draws extra attention to the fact that the model shouldn't be stored in a place where it will be accessible by another person.

Though the licensing options define the terms of use, they barely help to protect content makers' rights. A failure to protect the copyright of the 3D content creation may result in serious issues as the AR/VR industry gains momentum and the demand for 3D content grows.

Envisioned solution



...it is important to have lots of content creators working together now, because the technology companies have got the technology to a stage where the industry and consumers are ready for it. But I think it is now content creatives that will drive the next wave of improvement.

Neil Graham, Executive Producer at Sky V Studios for Citi

It is indisputable that content is one of the major drivers that will boost AR/VR development. Therefore, the future of AR/VR technologies largely depends on content creators and on the opportunities the AR/VR industry will unveil for them. Content makers should feel like empowered and appreciated members of a larger AR/VR community.

Unfortunately, the AR/VR field has not been consolidated like the machine intelligence community, but it is coming along. It has recently started segregating into a separate discipline while new AR/VR academic programs are emerging. So, all efforts and actions aimed at bringing our community together under one roof are coming at just the right time. Though we need to be sure that all community members are equally respected: be they platform and tool suppliers, content makers or content consumers, such a requirement can only be met by a decentralized organization or an ecosystem that doesn't pursue one party's business success metrics.

The solution should provide content makers with easy and scalable tools for content generation in order to engage new artists and stimulate content exchange. To facilitate transaction flows among the parties, digital currency will be highly valuable as it will help to globalise the ecosystem and avoid complexities in money transferral.

We believe that such an environment may be able to compensate for the shortfalls of AR/VR/3D content as well as act as a valuable springboard to boost AR/VR industry growth and to create the conditions to meet its market volume projections.

Cappasity background

Cappasity: how it all began

The Cappasity story began when a team of professionals with a strong record in 3D gaming participated in a project which required a large number of 3D models. To the team's surprise, the creation of a single game character took up to two weeks. In order to facilitate the process and make it cheaper the team designed a prototype of a 3D scanner. Soon it became clear that 3D content production and integration could be deployed in more industries than just gaming: engineering, the automotive sector, trading, etc.

This is when Cappasity was established, with the aim to develop an easy and a fast platform for 3D content mass-production. In 2013, being a young and ambitious company, we seriously examined the retail and fashion industries, as this market was starving for new AR/VR and 3D visualization solutions for their businesses. E-commerce is the ideal medium for such innovations: consumers enjoy trying on clothes in online stores before buying, studying products closely, and using their tablets to see if a chosen piece of furniture fits into the bedroom, etc. Willing to take a chance, we decided to tap into this emerging industry, which demonstrates an extraordinary growth rate.⁵¹

Until recently, 3D technology was time-consuming and not suitable for mass production.⁵² For instance, 3D scanners were (and still are) rather expensive and the creation of a single 3D image took up to 30 minutes. That didn't meet the fast-paced requirements of fashion and online retail when new catalogues contain thousands of items and catalogue updates occur every two to three months. Moreover, previously available 3D scanning technologies were not tailored for the specifics of fashion merchandise. They failed to capture textures such as transparent elements, glistening surfaces or black matted surfaces. The resulting 3D image files were heavy, slowed web page download and negatively affected the view time.

Cappasity set its sights on developing tools to revolutionize AR/VR and 3D technologies — and succeeded. We introduced a professional 3D digitizing solution comprising:

- Easy 3D Scan® software, which generates a 3D image in two to three minutes and is capable of digitizing thousands of items per day.
- 3D View a new format, revolutionizing the concept of 3D digitizing.

This format does not overload a website with heavy traffic: The download rate is four times faster on average, as we are streaming the data and enable users to interact with an object if only 30% of it is downloaded.

- 3D Hologram - a new format, compatible with various AR/VR devices.
- API used for synchronization with product catalogs: We implement Cappasity tools for customers' e-stores; Additionally, Cappasity tools show better compatibility with various browsers than most comparable alternatives.
- Cappasity.AI to analyze customer interaction with 3D content and provide a customer interest heatmaps for each product.

We deliver a 3D digitizing solution that has become easier, faster and much more friendly than could be imagined a couple of years ago. Over more than four years on the market, we have attracted the attention of leading brands: We established relationships with large merchants and fashion brands. Top luxury retailers have announced conversion increase by 10-40% after implementing 3D imaging, and 91% of customers say they want to have the option to have a 360-degree view of products.⁵³

Cappasity has been working with Intel since 2014, and developed a 3D scanning software for Intel® RealSense™ 3D cameras — Easy 3D Scan™ is featured on the Intel RealSense Showcase. Cappasity has successfully raised \$4.9M and launched its platform and 3D digitizing software in 2017.

Today, each month the platform serves more than 1,000,000 views of 3D content. Furthermore, the company provides a comprehensive solution to create content for virtual (VR) and augmented reality (AR). The platform features were designed to be open to other developers using Unity, Unreal Engine, Apple ARKit and Google ARCore technology.

Cappasity graduated from Plug and Play Retail (Sunnyvale) Batch 7 accelerator and Lafayette Plug and Play acceleration program in Paris.

The Team

The Cappasity founders have been working with 3D technologies for more than 15 years. Initially, they started with PC projects and moved on to video and mobile games.



Kosta Popov
Cappasity CEO
[LinkedIn](#)

Kosta Popov, Cappasity CEO and Founder, has over 10 years track record as a software company CEO. Under Kosta's lead the company successfully raised over \$1.8M from angel investors since 2014 and launched Cappasity platform and 3D digitizing software in January 2017. Kosta is an expert in 3D technologies, SaaS solutions and mobile applications.

Kosta is one of the most notable and active members of Intel Software Innovators program. As a result of his outstanding work, Intel has awarded him with a title of the Worldwide 'Top Intel Software Innovator' in 2016.

Prior to Cappasity, Kosta has been a Founder and CEO of a videogames production company, releasing titles for PC, Sony PSP, Microsoft Xbox 360, Sony PlayStation 3, Apple iOS, Google Android. Kosta is also known as the President of RADIT, an international association of developers and publishers of the game industry and interactive technologies, that carries out non-commercial base innovative, scientific-technical and implementation activities, organizes the program document forming and its adjustment with the leading representative of the Game Industry.

Kosta is the author of Cappasity's patents. Cappasity's 3D scanner, based on his



Alex Chegaev
CTO, Co-Founder

Cappasity's CTO and Co-Founder, Alex has over 9 years of expertise in 3D technologies and system architecture of software products. Alex is responsible for overall technology vision and product development, managing full P&L for product development, software and hardware purchases and R&D. He leads all aspects of architecture, software and product development, including all make vs. buy analysis, investment rationalization, and delivery schedule for high transaction applications.

Previously he worked with Kosta for 7 years in video games business. He led the development of 3D engine and took part in production of around 12 cross-platform products for PCs, consoles and mobile devices.

Since 2017 he is leading the 3D web and blockchain technology development. Alex is managing a team of 10 developers.

Education: A M.S. in Robotics Engineering from Moscow State Institute of Radio Engineering, Electronics and Automation.

inventions, won the TOP-10 Award at IDF 2015.



Marianna Weber
CBDO, Co-Founder
[LinkedIn](#)



Natalie Reyes
CSO
[LinkedIn](#)

Cappasity's Chief Business Development Officer and Co-Founder, Marianna Weber has a business development and digital marketing background. She is in charge of building relationships with the company's core partners. She joined the team in 2015 and is responsible for building the key partnerships for Cappasity worldwide. Marianna met Cappasity team at one of the networking events and plunged into the project with an inspiring enthusiasm. She has since mapped out the business development strategy for scaling and established the relationships with key partners in the main directions of growth – enterprise retailers (luxury and mass market brands), e-commerce website building platforms for faster scaling (Shopify, Magento, PrestaShop, etc.), retail and technology partners.

With a commitment to superior performance, Marianna has led Cappasity through Plug and Play Retail Accelerator in Sunnyvale, which resulted in attracting a number of large US and international retailers on board. She has been representing Cappasity as a speaker at numerous conferences and events, TechCrunch Disrupt San Francisco 2017, LVMH Moët Hennessy Louis Vuitton Innovation Award and World Blockchain Forum to name a few.

Marianna holds a Master's degree from the University of Greenwich and a Bachelor's degree from Lancaster University with specialization in business studies and

As Cappasity's Chief of Sales, Natalie Reyes is responsible for driving sales, increasing brand awareness and driving revenue of the Company. She is aligning Cappasity's objectives with business strategy, sales forecasting, and strategy development, and is accountable for effective sales organization design. She also establishes and maintains productive peer-to-peer relationships with customers and partners.

To grow the community around 3D imaging, Natalie launched the global network of Cappasity Service Partners which is aimed at making 3D imaging available to everyone. The Network has also become a new revenue stream and a scaling channel for Cappasity. Photographers that currently do catalog photography for retail clients, are using Cappasity 3D imaging technology to provide a new and unique 3D imaging service to their clients. Natalie is also managing the Affiliate program that drives Cappasity's revenue growth through existing users. Affiliate program incentivizes the most active ecosystem participants and leverages 'word of mouth' scaling, for effective and positive outreach and winning new customer base.

management. Previously participated in the Poppy Appeal (fundraising campaign to help the Armed Forces community) and HandsOn London (charity organization) projects as a volunteer.



Julia Kasiyanova

BDM

[LinkedIn](#)

As a Business Development Manager at Cappasity, Julia is responsible for establishing and reinforcing relationships with the company's key partners and clients. At the moment she is spearheading Cappasity's growing presence in Europe as part of the LVMH's program in Paris. Julia has a truly global outlook. Having spent her childhood years in India, she then moved to London to pursue a Master's Degree in International Management from King's College London and a Bachelor's Degree in Marketing from the University of Greenwich.

Advisory



Henry Ines

Partner at DraperDragon Fund, Executive Director of Global Chamber® San Francisco
[LinkedIn](#)

Henry is a global executive with extensive venture capital, cross border advisory, corporate finance and entrepreneur experiences. As an investor, he focuses on FinTech/blockchain and frontier technology ventures based on his VC experiences as a partner at DraperDragon Fund, DFJ Dragon Fund and DragonVenture, Inc. Henry is also an advisor to multiple blockchain / ICOs and tech startups in Silicon Valley; and also continues to serve as a mentor for accelerators & incubators worldwide. Additionally, Henry oversees the Global Chamber® San Francisco, a member organization focused on cross border trade and investment, and also routinely lectures at Nanyang Technological University (NTU) in Singapore. Henry began his career as a management consultant for Fortune 500 companies. Later, he focused on sell-side M&A and other corporate finance transactions before transitioning to direct investments. Henry holds a BS in Finance from Pennsylvania State University in University Park, PA and an MBA from Duke University Fuqua School of Business in Durham, NC.



Jeff Smith

Entrepreneur in residence, Tech Futures Group
[LinkedIn](#)

Jeff Smith has spent over 30 years of domestic and international high technology sales, marketing, business development, corporate development and venture capital experience in multiple industry markets. Jeff was most recently with RBM Technologies, a leading cloud based retail software company that was successfully sold. Prior to RBM, Jeff was the Founding and Managing Partner of XcelR8 Partners that provided business development consulting services to accelerate revenue traction for early stage companies. Jeff has held executive positions at other software companies including Commerce One as VP of Business Development, Corporate Development and GM of Commerce One Ventures. Prior, he held leadership roles in sales, business development, marketing, and product line management at BlueCurve (acquired by Red Hat), Sybase, Technology Concepts (acquired by Bell Atlantic) and Unisys.



Anders Larsson

Vice President and Head of Network
Products, Ericsson
Co-founder LiveTourLAB
[LinkedIn](#)

Anders has worked for two decades to create the emerging technologies of 2G, 3G, 4G, 5G and IOT in 10 different countries for Ericsson (NASDAQ: ERIC). Today, in 2017, there are 4.8 billion mobile broadband and 7.7 billion mobile subscriptions in total, exceeding the world population. Anders has held various CTO roles and the role of Vice President and Head of Practice for Mobile Broadband in Southeast Asia & Oceania with billion dollar yearly sales responsibility. He holds his own patents. Since 11 years old, Anders has loved to code. He is the main developer of the LiveTourLAB open source framework and now passionate about bringing VR, Crypto and Green Technology to same scale as telecom.



Joakim Holmer

Co-founder LiveTourLAB
[LinkedIn](#)

When Joakim completed the delivery of a 500 team member strong project, he gave a T-shirt to each of the 500 team members that said: "Everything is Possible". This is Joakim. That project was the major delivery to AT&T in California and THE BIG ONE for Ericsson (NASDAQ: ERIC) that year, delivered on time, which everyone stated was impossible. Joakim Holmer joined the Ericsson Group right after school and it was his passion for communication and travel that made Ericsson an easy choice. The initial years as mobile comms software engineer were followed by 15 years in various technical leadership positions around the world. Later Joakim has also worked with Software System Sales. With hunger to develop that included everything from Mobile App start-ups to RedHat, SAP and Cisco. Together with Anders he has started the next big venture. Let's see where LiveTourLAB will take him next!



Leo Batalov

Partner at DLA Piper, Head of Emerging Growth Companies & Venture Capital Russia & CIS

[LinkedIn](#)

Leo Batalov advises on corporate finance transactions, mergers and acquisitions, venture capital transactions, private equity transactions and general corporate matters. He also has broad experience representing issuers, underwriters, trustees and servicers in public and private offerings of asset-backed securities as well as lenders and borrowers in a variety of debt finance transactions.



Jonathan Millet

CEO NewsBTC

[LinkedIn](#)

Bitcoin Investor and a Hardcore crypto believer. Jonathan is a CEO of NewsBTC.com, one of the leading Bitcoin News outlets, founded in October 2013 with the goal of educating and informing those curious about the virtual currency that is Bitcoin. NewsBTC.com publishes insightful news articles, interviews with industry experts and extra bits of information to help better understand the Bitcoin ecosystem and share the awesome start-ups and projects running on Bitcoin. News BTC's coverage has been mentioned in the major business and technology outlets like TechCrunch, CNN, Forbes, Business Insider, and others.



Jayanand Sagar

CTO NewsBTC

[LinkedIn](#)

Jayanand is a seasoned Serial Entrepreneur with 7+ years track record of success. Crypto Investor and Tech Consultant, Jayanand is a Co-Founder of First Principles Ventures. He enjoys creating new products and is an expert in emerging technologies - blockchain and crypto industry are his new experimental grounds. Jayanand is a CTO at NewsBTC.com and holds deep expertise in blockchain-based projects and specifically Bitcoin.



Frank Holz

Director / Member Of The Board Gawooni

[LinkedIn](#)

Frank Holz is a qualified economic engineer and a long serving consultant for companies such as Daimler-Benz, Mercedes-Benz and Mannesmann (today Vodafone). Since 1996 Frank Holz has been working in the games industry. He was Marketing Director of well-known, international game publishers such as Infogames and Atari. In 2008 he founded IEM Consulting, an internationally operating management consultancy focusing on the games industry. Frank Holz advises game developers, game publishers, multimedia entrepreneurs, branded insurers, investors, banks and governmental agencies worldwide. He has a very strong strategical background and stable international network within the gaming industry. Due to his numerous consulting projects for governmental agencies and game developers in Asia, Frank Holz has a huge business network in Korea, Japan, Hong Kong, China, Taiwan, Thailand and Singapore.



Jim Theberge

Director, Head of Product Management & Sales Strategy, Advanced Advertising at Verizon
[LinkedIn](#)

An entrepreneurial, Emmy award-winning Advanced TV executive consistently recognized for innovation and market execution. A successful startup veteran (six startups one IPO, three acquisitions) with numerous industry awards and firsts. First to launch a global connected TV advertising network with Samsung, Sony, Panasonic & Toshiba.



Yu Cao

Startup Explorer and Analyst at LVMH
[LinkedIn](#)

Yu is working on startup sourcing at LVMH. She helps LVMH Group and Brands to identify and evaluate relevant startups for their businesses. She was directly involved in selecting startups for LVMH during Viva Technology 2016 & 2017. Yu holds a Master in Management from ESSEC business school, one of the best business schools in France. Yu is originally from China. Her bi-cultural background gives her a good understanding of European and Asian digital ecosystem.



DLA Piper, legal advisor

DLA Piper is a global law firm with lawyers located in more than 40 countries throughout the Americas, Europe, the Middle East, Africa and Asia Pacific, positioning us to help clients with their legal needs around the world

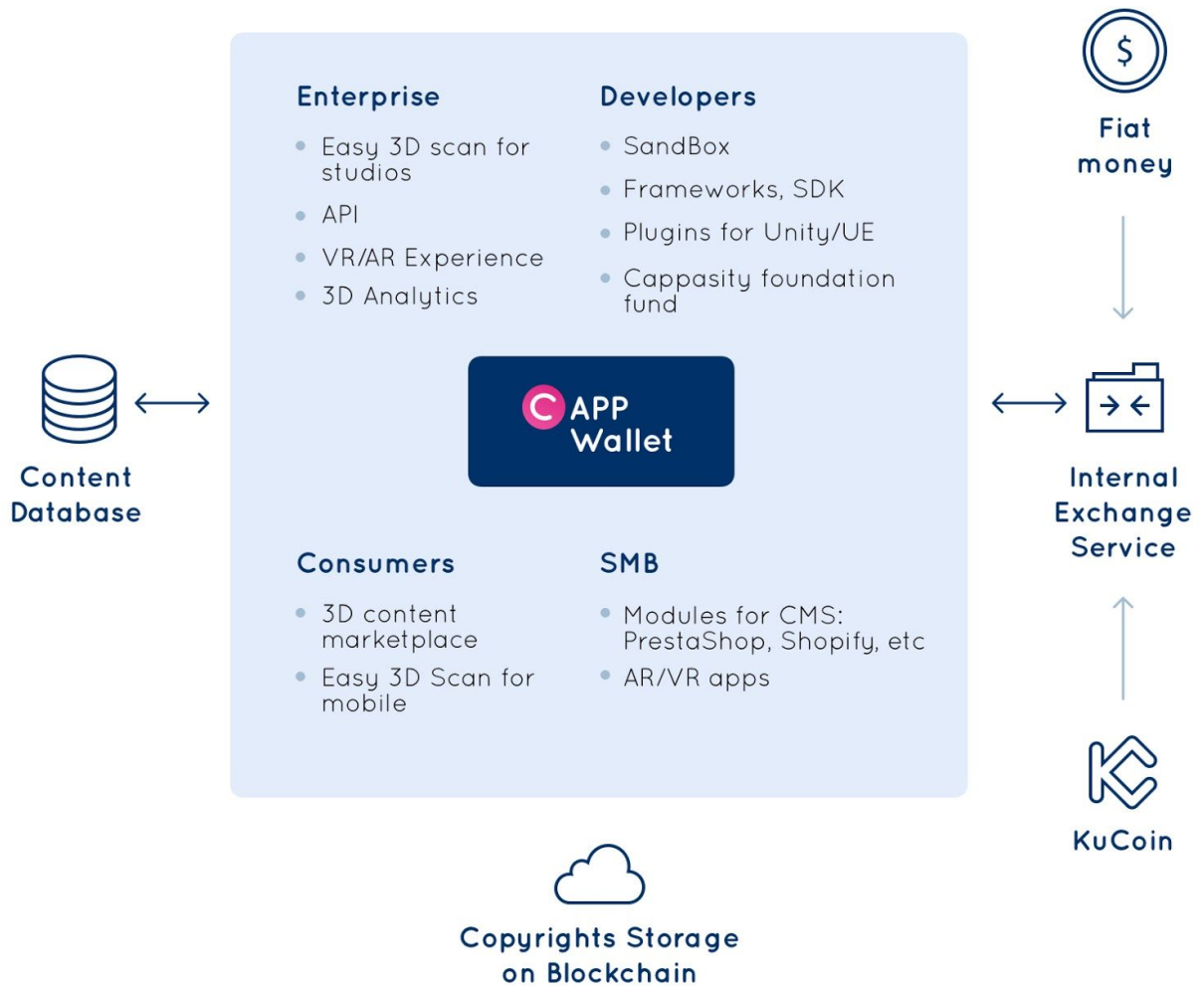
Cappasity Ecosystem

How it all works: a schematic overview

The AR/VR is a nascent and highly prospective field. However, the lack of quality content is a serious obstacle that may put AR/VR disruptions on hold for decades. To unlock AR/VR's potential, Cappasity, an established trusted player, is launching a community-friendly AR/VR Ecosystem which is capable of solving the AR/VR content issue. The Ecosystem is designed to provide its participants with engaging economic incentives to store, embed and trade self-created 3D and other AR/VR content. To ensure trustless content exchange among participants, the system relies on blockchain infrastructure, which allows users to register copyright. Additionally, we propose to use a proper utility token (CAPP) as the primary payment vehicle for all transactions within the Ecosystem.

The Cappasity ecosystem is used by enterprises and ordinary users. The ecosystem encompasses a content storage, a decentralized copyrights storage, CAPP Wallet, Internal Exchange, API for the third-party developers, free utilities and modules allowing users to connect to the platform via websites, mobile and AR/VR applications.

Cappasity Ecosystem



Ecosystem participants

- **Developers**

App and web developers having a need for AR/VR/3D content with the purpose of app creation or content integration on a website. They may also build apps based on the Cappacity platform.

- **Enterprise and SMB**

Corporations or SMBs who consume AR/VR/3D content through the Cappacity's embedding tools. These customers acquire content to display it on their websites (ex. e-commerce websites or non-commercial online galleries) or to their own apps, or to buy ready-to-go apps from developers.

- **Consumers**

Anyone having a need for 3D, other AR/VR content such as 360-degree video and released apps for personal use. They will be active users of 3D capturing mobile app.

Ecosystem key elements

- **Marketplace**

The Marketplace functions as a buy-and-sell area where 3D and other AR/VR content exchange happens among the Ecosystem community. There will be two main categories of goods: AR/VR/3D content and AR/VR/3D apps available in the Ecosystem's application store.

- **Sandbox**

All content on the Marketplace can be deployed in the sandbox area before purchase. The sandbox has a built-in viewer for content as well as tools to test AR/VR/3D content in practice. This will be invaluable for developers wishing to see how content behaves when run on different devices.

- **Copyright Storage on Blockchain and CAPP transactions**

Each Cappasity Token transaction between Ecosystem participants is immutably stored in the blockchain and cannot be reversed. Once a transaction is done, it will be processed according to a smart contract protocol. Blockchain transactions will contain such facts as copyright information, content owner and author (if different), transfer of the rights for commercial use (if any), as well as purchase and license details.

The CAPP tokens are Cappasity's digital asset and their main utility is the creation of a digital license for the content stored on the Cappasity platform or partners' platforms.

The cost of one copyright record creation is equal to 1 CAPP and does not depend on the exchange rate of the token. We keep track of copyrights on digital content using blockchain technology. In this case, one token is used to encode one 3D View or one 3D model.

CAPP tokens enable us to encode copyrights to store them in the blockchain, this process cannot be done without the tokens. We will provide users with an API to validate copyrights or retrieve data of a particular piece of content.

- **CAPP Wallet**

Wallet for CAPP transactions.

- **Internal Exchange**

Service to buy CAPP for Business clients who wants to pay with wire transfers or PayPal.

- **Software tools & SDK**

Cappasity platform software tools, SDK for AR/VR/3D content generation, embedding as well as data import from popular third-party utilities (Autodesk, Rhino, 3ds MAX etc.) will be available to the developer community. Developers will be free to build their own apps on top of it, embed 3D objects and models and integrate their own products with the available tools.

- **CAPP funds for ecosystem development**

- Cappasity Innovation Fund — an endowment providing the developer community with periodic grants for innovative apps.

- Reward Fund for Users — an endowment providing the makers of the most popular content with weekly rewards and encouraging active community members to moderate and upvote.

Ecosystem goods

There will be two main categories of goods available on the Marketplace:

- AR/VR/3D content, namely, 3D models, 3D Views, 3D Holograms and 360-degree view videos. The Ecosystem will support 3D model importing in various formats such as *.OBJ / *.STL / *.3DS / *.WRL / *.FBX and other popular formats.

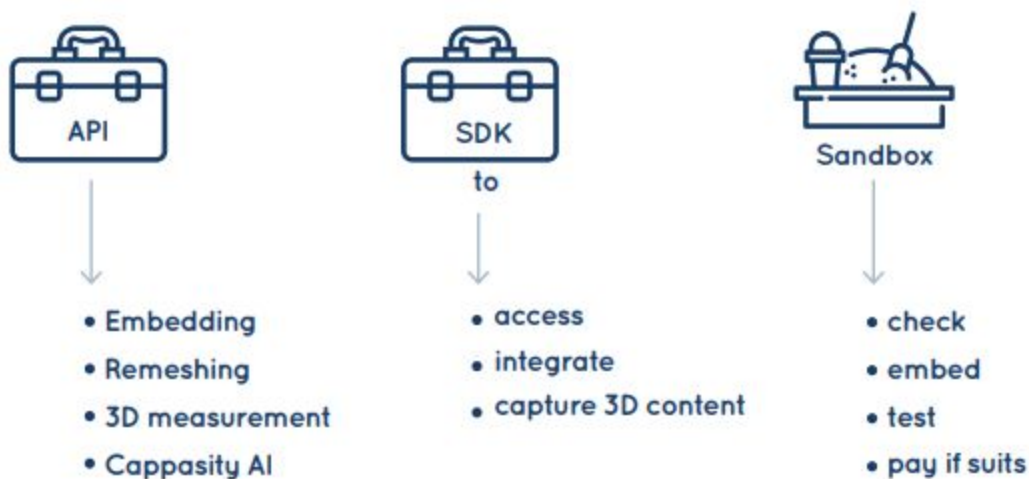
This content will be used by AR/VR/3D app developers, businesses, other content makers and artists as a basic element of a whole AR/VR app environment. A plugin for content embedding will be available to content purchasers. Also general consumers may use the available content for personal and social VR/AR applications.

- AR/VR/3D apps for a range of use: content creation tools for developers and content makers, content web-players for various devices, consumer AR/VR/3D apps for different purposes, e.g. entertainment, business and 3D printing.

In order to support and promote good content, we have introduced moderation and an “upvote” ranking system for content and its authors. Every user can upvote any content that pleases them by clicking on the “thumbs-up” button. Content makers’ ratings will be calculated as a simple sum of all their content’S upvotes. Top voted and demanded goods as well as the most appreciated creators will be listed on the Marketplace main page.

Ecosystem structure

AR/VR Ecosystem toolkits



In order to keep the AR/VR/3D content creation and exchange experience smooth for all participants, the Cappasity Ecosystem will rely on the Cappasity technological platform with a variety of useful toolkits and an open API.

For instance, Easy 3D Scan software is indispensable for mass 3D content generation. In contrast to complicated photogrammetry techniques, the tool can equip every person with the ability to easily create quality 3D content of real objects and put them up for sale. A module for 3D modeling of large objects, such as buildings or landscapes, with mobile devices or drones is in the platform pipeline: the software will be adapted for drone 3D shooting and will not require a lot of computing power so that it will work rapidly on laptops and smartphones.

The Cappasity platform supports a multitude of 3D model formats. The Cappasity platform formats (3D View and 3D Hologram, U.S. Patent Pending) were designed to easily share and embed 3D images to websites and AR/VR apps. The first one is tailored for websites and mobile apps, the latter is better suited for AR/VR apps and hardware. To support the proper formats in other development environments such as Unity and Unreal Engine, plugins are available for developers. Also imported 3D model formats can be easily converted to 3D View or 3D Hologram for embedding and sharing convenience.

The platform will provide developers with SDK to:

- Integrate 3D content with third-party apps and SDKs
- Integrate 3D capturing with third-party mobile apps
- Access 3D content from AR/VR apps

The platform will provide its API to upload content to one of the databases and to access platform complementary features, namely:

- *Embedding solution* — open-source tools and plugins for apps and web developers that allow them to integrate 3D View and 3D Hologram formats.
- *Cappasity AI* — an analytical tool for designers and marketers that analyzes customer interaction with 3D and provides a customer interest heatmap for each 3D image. The tool can be integrated with Content Management Services.
- *Remeshing solution* — a tool for a better discrete representation of 3D model surfaces. Mass market devices can't handle complex polygonal models, so polygon optimization is needed to run AR/VR/3D apps on such devices. On the contrary, the tool allows users to increase the number of polygons to achieve a better output quality for 3D printing.
- *3D measurement solution* — a tool that allows users to measure the size of an object based on its 3D image.

The open code of Cappasity's embedding tool API will be available on the Cappasity github before the Ecosystem's official launch. Additionally, we will provide the developer community with the open API of new platform features and open SDK/framework for feature extensions. Moreover, the code of the platform's new features will be open sourced as soon as they are developed.

On the marketplace layer, the Cappasity platform provides all account holders with the sandbox area.

Sandbox

The sandbox is a part of the Cappasity Ecosystem's marketplace layer where customers can test AR/VR/3D content before purchasing it. It allows them to:

- Quality check and draw content
- Check format compatibility with different devices
- Embed content into a website or any other system to see what it looks like.
- Import content into an app to test the embedding plugin in the development environment.
- Use the SDK to test integration with their own tools.

Inside the Sandbox, only temporary access via link may be granted. In the case of embedding into a developer environment, the Cappasity import plugin deletes the tested content upon expiration. The owner of the content may forbid embedding for tests, not all the content will be available in the Sandbox.

AR/VR Ecosystem blockchain

The Ecosystem stakeholders, i.e. content creators, app developers, businesses and consumers, need to be ensured that their copyrights are respected. That's why all content exchange details are immutably stored in the blockchain. These details form the record of transactions and the record of license if commercial rights' transfer took place.

The record of transactions will contain the following details for each content exchange:

- content hash
- content seller
- content buyer
- sum of transaction
- subscription vs. standalone
- rent vs. sale vs. free use
- expiration date for content provision (lifetime if sold).

The record of license contains:

- content hash
- content author
- content owner
- territorial coverage: the list of countries for content distribution
- license type: exclusive vs. non-exclusive

- payment type: fixed price vs. royalties vs. fixed price with royalties
- permits for sublicensing: yes vs. no
- content usage:
- non-commercial use vs. commercial use vs. extended commercial use
- single-end product or multi-use product
- license expiration date

To prevent the infringement of copyrights, each content file is assigned with an ID or a hash value. The hashes of all the files submitted to the Cappasity platform are listed in the blockchain and cannot be altered. A user may not upload a file that has already been submitted, as the blockchain already contains a record with the hash of this file and won't perform such operation. That means that a file can be submitted only once to the platform and no one can sell anyone else's content without the author's' consent. The exact content submission procedure is discussed in the next chapter. The Cappasity platform ensures that a model belonging to its author or a content owner won't be sold by any other person illicitly and that the 3D content use rights won't be infringed on.

Due to the fact that each piece of content is assigned with a hash, the content owner receives payments for each transaction. All standalone and subscription purchases as well as free content are regulated by the smart contract that grants access to the content. It also regulates application downloads and 360-degree video viewing. In the case of a content rental, the link will expire at the end of the period listed in the rental contract. In the case of temporary-available free content or content sale term changes, the corresponding amendments are to be registered in the blockchain and the relevant smart contract activated.

Smart-contract code example for granting access to the content.

```

function has PermissionToGetContent(bytes32 _contentID) public view
    returns (bool _hasPermission) {
    _hasPermission = false;

    bool allowedByLicense = false;
    if (licensePurchases[_contentID][msg.sender].is Value) {
    allowedByLicense =
        (licensePurchases[_contentID][msg.sender].isLifetime) ||
        (licensePurchases[_contentID][msg.sender].expirationDate > now);
    }

    bool freePeriodApplies = false;
    if (freePeriods[_contentID].isValue) {
    freePeriodApplies =
        (freePeriods[_contentID].startingDate < now) &&
        (now < freePeriods[_contentID].endingDate);
    }

```

```

_hasPermission =
  (content[_contentID].owner == msg.sender) ||
  allowedByLicense ||
  freePeriodApplies;
}

```

This is a simplified version of the code for demonstrative purposes, the actual implementation may and will differ from this illustration.

AR/VR/3D Ecosystem will be built on Ethereum platform as a set of smart-contracts. Ethereum is a blockchain that supports Turing-complete smart-contracts. Smart-contracts will track license purchases and cover all the aspects mentioned above in respect to copyrights' protection. All the content exchange details will be stored in Ethereum blockchain and therefore approved by Ethereum miners. We picked Ethereum for several reasons. It has smart-contracts to support the behaviour we want from our blockchain ecosystem. It's fast enough for our requirements and it's reliable.

Marketplace economy

The Ecosystem economy is designed to be driven by the market. Thus, the Marketplace is the key economic unit where goods turnover occurs. Using the Marketplace, participants are free to rent, sell and buy AR/VR/3D content as well as released apps. Below we describe the scope of Marketplace functionalities as well as the types of economic relationships within the community.

Content listing

Artists, developers, designers — basically anyone with AR/VR/3D content — are free to create a personal or business account on the Cappasity's Ecosystem platform. Once the content is uploaded to the platform, the content maker is able to choose *a status* for each piece of content:

- Public — the content is visible on the content maker's account
- Listed on the Marketplace — the content becomes available for purchase
- Unlisted — the content is only on the account, but sharing and embedding option is available. This is the case for not-for-profit content display.
- Private — the content prohibited from sale or use and is solely available to its owner, who can store the content for personal purposes.

As for all public content pieces listed on the Marketplace, a content maker is free to choose one of two *listed mode* options corresponding to one of two *content categories*:

- "Standalone listing" mode for the exclusive content category: the content maker may set the price for each piece.
- "Listing in subscription" mode for the regular content category: the price is set by the Marketplace.

Besides the difference in pricing, each content category will have different terms of moderation. To protect the content from piracy, computer vision algorithms will be utilized to find potential copyright infringement. The similarity value threshold is set higher for the exclusive category than for the regular one.

Content makers can also choose how their content is going to be traded. Several economic types are available:

- Renting content,
- Selling content,
- Transferring commercial use of rights with various licensing options,
- Apply for tender calls

Along with that a content maker may take part in calls for tender hold on the Marketplace, where customers will encourage content makers to compete for orders by price and quality.

For all traded content in the Ecosystem, the fact of payment for the content, as well as the deadline for the rental term, is fixed in the blockchain. The execution terms are guaranteed by smart contracts.

Renting content

When rented, content is accessed by the customer via temporary link and cannot be cached for development or downloaded. The link will expire once the lending period is over. The link to the model may be embedded into the customer's website or mobile apps making it a good option for e-commerce catalogues, seasonal expositions or advertisement cases. The content maker gets paid on a monthly basis.

Selling content

When sold, content is provided to a customer either via link or as a file; the customer chooses. Content sale doesn't imply exclusive sale, so one and the same content may be sold to different customers. To complete the purchase, a lump-sum payment is required. Content sale is well-suited for permanent exposition of goods or artwork, and app development in gaming and other fields.

Transfer of commercial use rights

Transfer of rights implies a change of content ownership, though the blockchain keeps the information about author forever. Separation of authorship from ownership allows original content makers to continue collecting upvotes and leave the content in their personal portfolio. Meanwhile, the owner is authorized to trade the content and to enjoy revenue.

Call for tender

The Marketplace will allow community members to place orders for AR/VR/3D content and applications and invite content makers to participate. For instance, a call for tender may contain a description of a 3D model wanted, its format and specs, price range and submission deadline. Content makers are free to set the price for their work, show their portfolio of previous creations and discuss details. Once the customer is satisfied with the terms of one of the bidders, the deal is closed. The transaction takes place when the content is ready. Orders can be placed not only for the 3D models and images, but also for any other types of content traded on the Marketplace such as AR/VR/3D apps or 360-degree videos.

Marketplace revenue distribution

Not all revenue from content exchange is given to the content maker. A share of it is allocated to nurture supporting infrastructure as a transaction fee. The size of the fee is not fixed and serves as an economic incentive to promote good quality content and encourage diligent content makers.

The Marketplace content ranking system affects the profit received by a content maker. Thus, every user is assigned with a score in such a way that a content maker's royalty lies between 85-95%, starting at 90%

Smart-contract code example for royalty rate after moderation reports.

```
function punishForInappropriateContent(address _author) internal {  
    // Decrease rating, but not below the threshold of 85% royalties  
    accounts[_author].rating = max(accounts[_author].rating - 100, 8500);  
}  
function punishForUnsuccessfulModerationReport(address _reporter) internal {  
    // Decrease rating, but not below the threshold of 85% royalties  
    accounts[_reporter].rating = max(accounts[_reporter].rating - 10, 8500);  
}  
function rewardForSuccessfulModerationReport(address _reporter) internal {  
    // Increase rating, but not above the threshold of 95% royalties  
    accounts[_reporter].rating = min(accounts[_reporter].rating + 10, 9500);  
}
```

This is a simplified version of the code for demonstrative purposes, the actual implementation may and will differ from this illustration.

A content maker's rating is affected positively based on:

- The number of upvotes received
- Correct moderation of others' content (correct reporting increases the score)

A content maker's rating decreases when:

- The maker's content is reported as inappropriate and deleted.
- False complaints on the others' content and report retractions during moderation are

discovered.

The fees are distributed among a daily fund and databases, a.k.a storage service providers. Fees for storage service are equal to 2%. The databases are rated as well; the exact fees depend on their rating.

A content seller: 85-95% depending on personal rating. Starts at 90%. The retained fee from the content sale is allocated to *:

- Storage service. 2% of content monthly turnover is collected and allocated among databases. The exact remuneration amount that a database receives depends on its technical specifications and behavior.
- The remaining 3-13% goes to the Daily Fund. Starts at 8%.

Smart-contract code example for royalty rate depending on personal rating.

```
function send Token Payment (address _recepient, uint _tokens) internal {  
    require(tokenContract.allowance(msg.sender, address(this)) >= _tokens);  
    require(tokenContract.balanceOf(msg.sender) >= _tokens);  
    uint royalty = accounts[_recepient].rating / 1000;  
  
    uint tokensToOwner    = _tokens * royalty / 100;  
    uint tokensToStorageFund = _tokens * 2 / 100;  
    uint tokensToDailyFund = _tokens * (95-royalty) / 100;  
    tokenContract.transferFrom(msg.sender, _recepient, tokensToOwner);  
    tokenContract.transferFrom(msg.sender, storageFund, tokensToStorageFund);  
    tokenContract.transferFrom(msg.sender, dailyFund, tokensToDailyFund);  
  
    PaymentProcessed(msg.sender, _recepient, _tokens, tokensToOwner,  
                    tokensToStorageFund, tokensToDailyFund);  
}
```

This is a simplified version of the code for demonstrative purposes, the actual implementation may and will differ from this illustration.

The Daily Fund is filled with the fee from daily transactions and is spent on:

- Rewards for senior moderators
- Rewards for reports that lead to the content deletion
- Rewards for socially important achievements such as:
 - Moderation: 10 reported pieces of content confirmed inappropriate and deleted
 - Content sale: content maker achieved maximum royalty rate
 - Storage: holding a database for more than a year or 100TB of traffic having gone through the database.

Cappasity ecosystem use-cases

Gaming: 3D model sale for videogames

*2025 videogame AR/VR market estimation by Goldman Sachs:
216m users and \$11.6bn AR/VR software market*

A team of video game developers is looking for 3D content compatible with different VR hardware for their VR game. To stun and engage gamers, the team plans to create real-world industrial holograms and 3D models. To speed up the game's release, a technical designer goes to the Ecosystem Marketplace and searches for relevant content. They pay for a subscription and buy a bunch of industrial 3D holograms, generated with the open source Cappasity 3D capture module for drones. Also they choose a 3D model and test it in the sandbox area via the link. During the test period the technical designer uses the plugin to display the model on different devices. Once tested, they complete the purchase. As a result, the developer gets the opportunity to download the purchased model in the relevant format and use it in their development framework. The smart contract protocol allocates the revenue among the 3D hologram makers and transfers the funds to the 3D model makers. The developers obtain the files with the model and holograms. Once programmed, the video game is ready for production release.

Live events: 360-degree video call for tender

*2025 live events AR/VR market estimation by Goldman Sachs: 95m
users and \$4.1bn software market*

A video production and PR company provides services to many clients hungry for hot and fresh content including cable-TV broadcasters, travel agencies and on-demand streaming services. It joins the Cappasity Ecosystem to place calls for a tender for 360-degree videos on different topics: erotic home 360-degree videos, safari park 360-degree videos, rock festival 360-degree videos. Content makers from different corners of the globe send their proposals and links to their portfolios to negotiate the terms. The bidding party is ready to license the rights for commercial use from the content makers. Once the content makers are selected, the money is frozen on the customer account and sent to the makers when the task is submitted. The customer evaluates the video quality. After the purchase, the production company is authorized to resell the content to its clients. It sells erotic home 360-degree video to cable TV broadcasters, safari video from South Africa to travel agencies and live rock festival footage to streaming services. The spectators enjoy never-before-seen content with VR glasses.

Video entertainment: 3D graphics for consumer AR app

*2025 video entertainment AR/VR market estimations by Goldman Sachs: 79m users
and \$3.2bn software market*

A consumer AR app developer submits its product to the Marketplace application store. The app superimposes animated 3D graphics over a user videostream. The monetization model is freemium: users can select to display a free AR image or pay for the ability to display exclusive AR images. The demand for images is not predictable: the developer has to do lots of market study and tests in order to achieve a sustainable profit. To shorten filter time-to-market and development iterations, the developer pays for a short-term rental of 3D images, embeds them into its app via the Cappasity platform SDK and measures conversion rates of installs and payments. The developer drops unwanted content and keeps the most popular images, purchasing them from the content owner. Thus, the developer's revenue grows while a prudent balance between variable and fixed costs is maintained. Meanwhile, users enjoy abundant entertaining content.

Retail: virtual 3D exhibition, VIP showrooms, social e-commerce

2025 retail AR/VR market estimation by Goldman Sachs: 32mn users and \$1.6bn software market

3D content rental for online art auction

An art auction agency launches an online auction of valuable sculptures. To promote the event it announces a virtual exhibition of thematic pieces of art. The agency's system administrator uses Easy 3D Scan Cappasity software to generate 3D images of the sculptures for sale and surfs the art section of the Marketplace to find the necessary content submitted by academies of fine arts for seasonal rental. Then, they embed the objects into the agency's online gallery. The auction prospects enjoy viewing the exhibition and the sculptures for sale in 3D view format, which allows rotation, zooming and viewing on the agency's website directly. Along with the sculptures, the agency may sell the rights for commercial use of sculptures' 3D models or may list them on the Marketplace and accrue passive income.

AR/VR VIP showroom

A famous Swiss watch brand discovers a new way to showcase its collection of luxury models to VIP clients. It invites a high-ranked content maker to prepare 3D holograms of the collection and submit them to the Cappasity Ecosystem for private use only. Then it sends its representative to a VIP client location with AR headsets Microsoft HoloLens, for example. The client enjoys seeing various models right in front of them and chooses their favorite model with ease.

Social e-commerce

A professional cyclist used to place their obsolete equipment to eBay for sale, but it is annoying for them to reply to redundant customer requests for equipment condition details. So, they join the Cappasity AR/VR Ecosystem to make a 3D View of their professional equipment. They download a 3D Scan mobile app to digitize the equipment and then embed the link in their eBay account and several other Marketplaces to display a detailed 3D image of her equipment. Now,

all the details of the equipment are clearly available to purchasers: They can zoom and rotate the object. Therefore, sales require less communication and happen faster.

3D printing: 3D models for medical students

2025 education and healthcare AR/VR markets estimation by Goldman Sachs: 18.4mn users and \$5.8bn software market

A bioengineering lab engineers 3D printed hearts, lungs, brains, and livers. The artificial organs are made from soft materials that look so lifelike they even bleed. The lab joins the Cappasity Ecosystem to sell the 3D printed models stored as 3MF (3D Manufacturing Format) files to medical schools and university hospitals. The more 3D printing spreads in healthcare, the more medical labs become equipped with their own 3D printers and need ready-to-print models for medical training. Medical students can watch surgeries on a monitor while practicing along on their own 3D printed model. Afterward, surgeons and students are able to compare what they removed from the organ. Meanwhile, the bioengineering lab is able to release model updates and profit from the market.

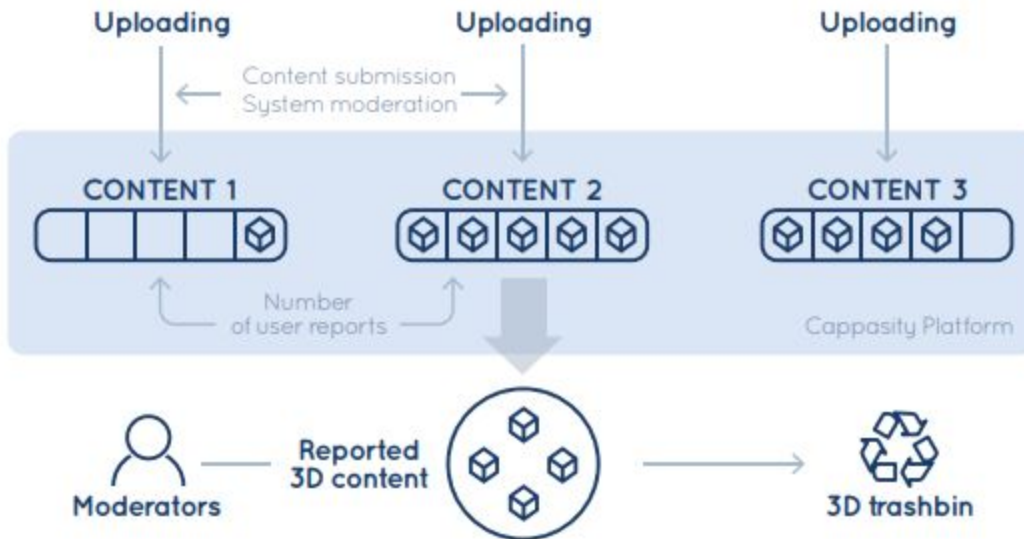
Social VR: 3D avatar for sharing and fashion

2025 total addressable AR/VR market estimation by Goldman Sachs: \$80bn with 60% of VR/AR software revenue driven by the consumer (vs. enterprise/public sector)

An actress makes a 3D model of herself and places it on the Cappasity Ecosystem to share with friends and publish on social networks. As her 3D figure becomes publicly available, she gets requests from fashion brands and designers to rent her figure for virtual fashion shows and showrooms. She lists her hologram on the marketplace in the exclusive content category and sets the rental price. Fashion customers embed her hologram into their AR/VR applications and pay monthly rent to the content owner.

Ecosystem content moderation

3D content submission and moderation system



To ensure appropriateness of the content and eliminate copyright infringements, steadily data curation and monitoring is needed. To filter out defective objects at submission stage, the automatic curation will be carried out by the *Content submission system*. This will allow the system to avoid damaged content such as:

- Total copies of already uploaded content to the database
- Mismatched format of content
- Broken file
- Offensive content

As for content submitted to the Cappiness platform, it is a subject to two steps of manual moderation. The first step relies on users who sent complaints. Complaints may be made about: *

- Unwanted content
- Copyright infringement (with proof),
- Content descriptions that don't match the content,
- Misplaced tags.

Smart-contract code example for content moderation.

```
struct ContentDeletionVote { bool
    hasVoted;
    bool votedToDelete;
}

struct ContentDeletionVoteBooth {
    // The number of potential voters is small, so arrays can be used
    // safely, without the risk of running out of gas
    address[] assignedModerators;
    mapping (address => ContentDeletionVote) castVotes;
    uint totalVotesCast;
    uint startingDate; uint
    expirationDate; bool
    resolved;
    bool isValue;
}
mapping (bytes32 => ContentDeletionVoteBooth) contentDeletionVotes;
function maybeAdvanceContentReporting(bytes32 _contentID) internal {
    uint authorsRating = accounts[content[_contentID].author].rating;
    uint threshold = MIN_REPORTS_TO_INIT_VOTING + (authorsRating^2) / 10000;
    if (content[_contentID].totalReports >= threshold) {
        // Check that the moderation voting hasn't been launched already
        require(!contentDeletionVotes[_contentID].isValue);
        // Launch voting
        contentDeletionVotes[_contentID].startingDate = now;
        contentDeletionVotes[_contentID].expirationDate = now + MODERATION_VOTING_TIME;
        contentDeletionVotes[_contentID].isValue = true;
        assignRandomModeratorsForContentRemoval(_contentID);
    }
}
```

This is a simplified version of the code for demonstrative purposes, the actual implementation may and will differ from this illustration.

The second step involves a small number of moderators, appointed by trusted community members with high rank and high report hit rate.* Content with a high number of complaint reports comes to them. The second group of moderators makes a final decision about whether delete content or decline a complaint. The latter is followed by lowering the rank of the reporters who misplaced the complaint.

The required number of reports to send the issue to the second group of moderators isn't fixed. For the content to be deleted, content makers who have many upvotes will need a higher number of reports than a freshly made account, since new accounts don't have any record of content quality. The minimum required number of complaint reports is determined by the sum of upvotes of a content maker.

$$T = \lfloor T_{min} + 10^{-5} * N_{user's\ upvote}^2 \rfloor \quad (\text{the bottom brackets indicate rounding down}).$$

Smart-contract code example for content moderation based on number of moderators.

```
function voteForContentDeletion(bytes32 _contentID, bool _vote) public {
    require(contentDeletionVotes[_contentID].isValue);
    // Make sure the voting period hasn't ended
    require(contentDeletionVotes[_contentID].expirationDate > now);
    // Make sure the voter has been selected for this particular vote
    require(isInAddressArray(msg.sender,
        contentDeletionVotes[_contentID].assignedModerators));
    // Make sure the voter hasn't already voted
    require(!contentDeletionVotes[_contentID].castVotes[msg.sender].hasVoted);

    contentDeletionVotes[_contentID].castVotes[msg.sender].hasVoted = true;
    contentDeletionVotes[_contentID].castVotes[msg.sender].votedToDelete = _vote;
    contentDeletionVotes[_contentID].totalVotesCast += 1;

    VoteCast(_contentID, _vote);
}

function punishModeratorForIdling(address _moderator) internal {
    // Decrease rating, but not below the threshold of 85% royalties
    accounts[_moderator].rating = max(accounts[_moderator].rating - 30, 8500);
}

function resolveContentDeletionVote(bytes32 _contentID) internal {
    require(contentDeletionVotes[_contentID].isValue);
    // Make sure the vote hasn't already been resolved
    require(!contentDeletionVotes[_contentID].resolved);
    // Voting can only be resolved when every vote is cast or it has expired
    require((contentDeletionVotes[_contentID].assignedModerators.length ==
        contentDeletionVotes[_contentID].totalVotesCast) ||
        (now > contentDeletionVotes[_contentID].expirationDate));

    uint votesToDelete = 0;
    uint votesToKeep = 0;
    address _moderator;
    for (uint i=0; i<contentDeletionVotes[_contentID].assignedModerators.length; i++) {
        _moderator = contentDeletionVotes[_contentID].assignedModerators[i];
        // If the moderator has voted, count the vote
        if (contentDeletionVotes[_contentID].castVotes[_moderator].hasVoted) {
            if (contentDeletionVotes[_contentID].castVotes[_moderator].votedToDelete)
                votesToDelete += 1;
            else votesToKeep += 1;
        }
        // Otherwise punish the moderator for skipping on a vote
    } else punishModeratorForIdling(_moderator);
}
```

```

bool voteResultedInDeletion = votesToDelete >
votesToKeep; if (voteResultedInDeletion) {
    punishForInappropriateContent(content[_contentID].author);
    removeContent(_contentID);
    rewardReporters(_contentID);
} else {
    punishReporters(_contentID);
    clearReportersList(_contentID);
}

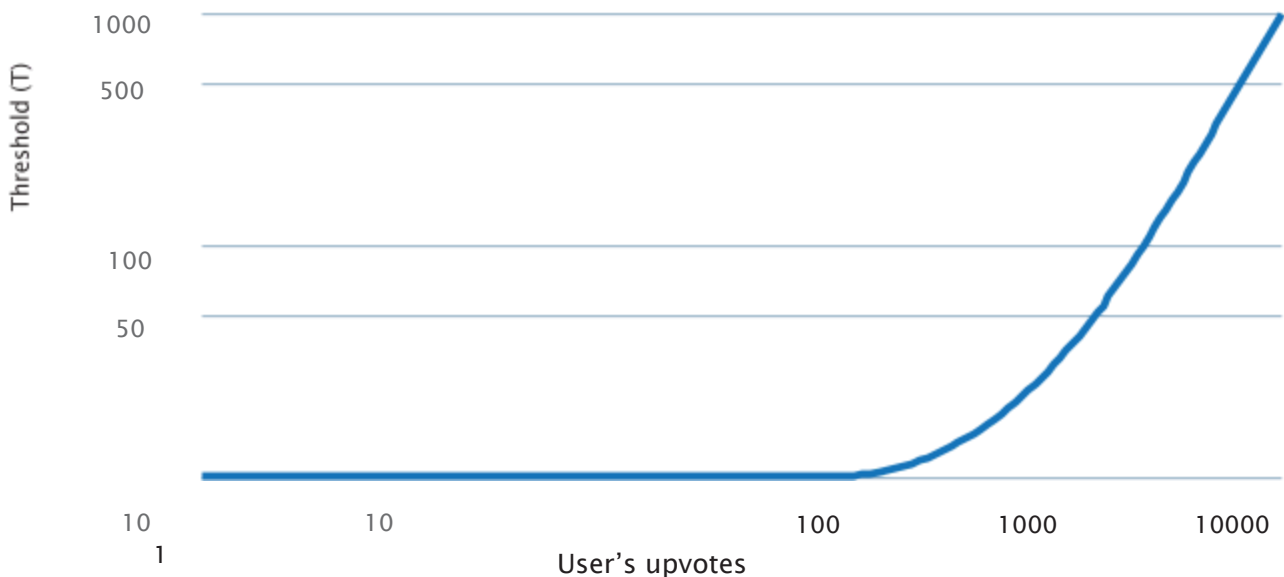
contentDeletionVotes[_contentID].resolved = true;
VoteResolved(_contentID, voteResultedInDeletion);
}

```

This is a simplified version of the code for demonstrative purposes, the actual implementation may and will differ from this illustration.

This dependence increases the threshold sum of report points from 10 to 20 when a content maker’s rating reaches 1000 upvotes (the sum of the “likes” for all of their content), and to 110 report points with the 10,000 upvotes respectively. The above logic is hardcoded in the voting smart contract protocol, that executes the calculation of user reports and complaints and performs a content deletion, if required.

Report points required to send the issue



Cappasity Token (CAPP)

Cappasity utility currency

The platform uses blockchain infrastructure to store and manage 3D digital assets copyrights. CAPP token is issued both to store the digital asset copyrights and as a payment solution for the Cappasity ecosystem. Cappasity token is issued as ERC-20 Ethereum token. All CAPP transactions is handled by Ethereum blockchain and therefore approved by Ethereum miners.

The cost of one copyright record creation is equal to 1 CAPP and does not depend on the exchange rate of the token. We keep track of copyrights on digital content using blockchain technology. In this case, one token is used to encode one 3D View or one 3D model.

CAPP tokens enable us to encode copyrights to store them in the blockchain, this process cannot be done without the tokens. We will provide users with an API to validate copyrights or retrieve data of a particular piece of content.

DEVELOPERS OF APPLICATIONS BASED ON UNITY OR OTHER ENGINES

Developers that use content in their applications via the Cappasity plugins can utilize our technology for free, but they have to create copyright records for the content stored on their accounts. For instance, if a developer produces a VR store with a thousand objects, they shall use 1000 CAPP to get the necessary licenses. In this case, we guarantee that the content will not be used in any other application since the plugin validates the data before the app is prepared to be released. Developers, for their part, voluntarily confirm that they have all the necessary rights on the created content.

HOW TO PURCHASE TOKENS?

We will provide users with an internal exchange that helps to purchase tokens in a convenient way to use them only within the platform. The tokens are also available on KuCoin and Cryptopia.

WHAT ELSE ARE THE CAPP TOKENS USED FOR?

Users need tokens to rent and buy content and services within the platform. In addition, the tokens are used to support the third-party developers via the grants fund – the Cappasity Innovation Fund.

Cappasity endowment funds

To favor the AR/VR/3D community, two endowment entities are established: *The Cappasity Innovation Fund* and *Reward Fund*. Upon a successful token sale 20% of raised funds will be dedicated to the former and 10% will be allocated to the latter.

Cappasity Innovation Fund

A dedicated fund for AR/VR/3D app developers and innovators is going to incentivize the developers of the best AR/VR/3D applications submitted to the Ecosystem for further release more high-quality products. Within five years of the Cappasity Ecosystem launch, the Cappasity Token remuneration is to be paid to developers. No binding terms are foreseen: developers will own their IP and will be free to publish or commercialize the apps and tools as they wish. The grant sizes and number of winners will depend on the remaining funds, nominee enrollment will be open all year round with no deadlines set.

Reward Fund

A dedicated fund for the development and support of the AR/VR/3D community. The most active content creators and contributors will be rewarded systematically. It will sponsor such competitions as a sculpting challenge, landscape parts, and best tutorial.

Stimulating prizes and rewards are to be paid in CAPPs. Awardees may spend these utility tokens on AR/VR/3D content and services listed on the marketplace. Moreover, these incentive measures will engage new Ecosystem participants and foster increasing Cappasity Token turnover.

Milestone roadmap

- **2013** Cappasity Inc. is founded
- **2014** R&D of easy 3D content production
- **2016** Free 3D digitizing software Easy 3D Scan® to create 3D Views: 10x faster 3D content production
- **2017** Cappasity Platform launch: 4x faster browsing from any type of device proprietary 3D format. Easy embedding – manual or API.

Latest version of 2018 roadmap:

<https://trello.com/b/z4OZeLKW/cappasity-roadmap>

Conclusion

Today, we can see the shortage of compelling content that is slowing the dissemination of 3D and further technology development. Content makers lack convenient tools and a supportive content distribution environment. Moreover, artists cannot be fully confident that their copyrights will not be violated.

Cappasity is initiating a global ecosystem of 3D services through the establishment of a new cooperative model. To guarantee copyrights and ecosystem marketplace purity, Cappasity 3D/AR/VR Ecosystem is applying blockchain technology. This approach ensures decentralized and trustless exchange of creative content and copyright storage.

Cappasity will devote its experience and technology to bringing the AR/VR Ecosystem into the world. As a company, we have already made 3D digitizing and embedding easier, faster and more scalable than could have been imagined a couple of years ago.

Appendices

AR/VR hardware, software and content

Augmented Reality

AR hardware evolves in several categories: Mobile AR hardware, tethered smartglasses and standalone smartglasses⁵⁶. The first category is represented by dedicated smartphone/tablet AR systems like Google Tango, launched in late 2016. The system capabilities are well-suited for entertainment purposes, but that's not all. The Gap, a clothing brand, built a Tango app that lets you try on clothes without going to the store⁵⁷. The installed base in the next 12 months of the AR phone could amount to tens of millions.⁵⁸ At the same time, Apple is making an attempt to bring AR even closer to consumers by incorporating AR software into their platforms. The new iPhone 8 is rumored to be equipped with a 3D laser for AR and autofocus: a 3D sensing camera will enable extremely accurate depth mapping for AR applications⁵⁹. These rumors are preceded by the recent summer announcement of ARKit for iOS, the tool that let app developers draw on detailed camera and sensor data to map digital objects into 3D space with no heavy engineering skills required⁶⁰.

Other tech giants including Facebook with its Camera Effects Platform see many applications of mobile AR software as well, such as: AR in messengers (Tencent, SnapChat, LINE, Kakao and Snow), AR in maps (Google and Baidu), AR in e-commerce (Alibaba, Amazon and eBay). After its sudden breakthrough in 2016 with the unprecedented success of Pokémon Go (in less than a year it has been downloaded 700 million times), Mobile AR is expected to gain over a billion users by 2021⁶¹.

AR is generally associated with smartglasses which are expected to conquer the mass consumer market and replace smartphones in the next ten years⁶². Tethered smartglasses are a solution to avoid such challenges as limited battery life. They require a smartphone/tablet or PC host like Meta smartglasses, an upcoming gamechanger in workspace environments⁶³. Standalone AR smartglasses, devices with no host, like Google Glass and Microsoft HoloLens, are evolving as well by extending battery life and improving hardware. Once abandoned, the first series of consumer-oriented Google Glass, has been recently announced to be reincarnated in the enterprise edition, Google Glass EE. Unlike the standalone HoloLens, Glasses can be attached to a regular pair of glasses or goggles and serve as a peripheral accessory to a smartphone. Media reports say that the product is already in the production phase and will be of use for the agricultural machinery manufacturing industry, healthcare, and logistics with DHL⁶⁴. From the very beginning, Microsoft HoloLens has been focusing on the enterprise market as well. Starting its first shipments in March 2016⁶⁵, the company supplies their mixed reality glasses to NASA, the US military, the healthcare and entertainment industries, as well as the education sector and

more⁶⁶.

Virtual Reality

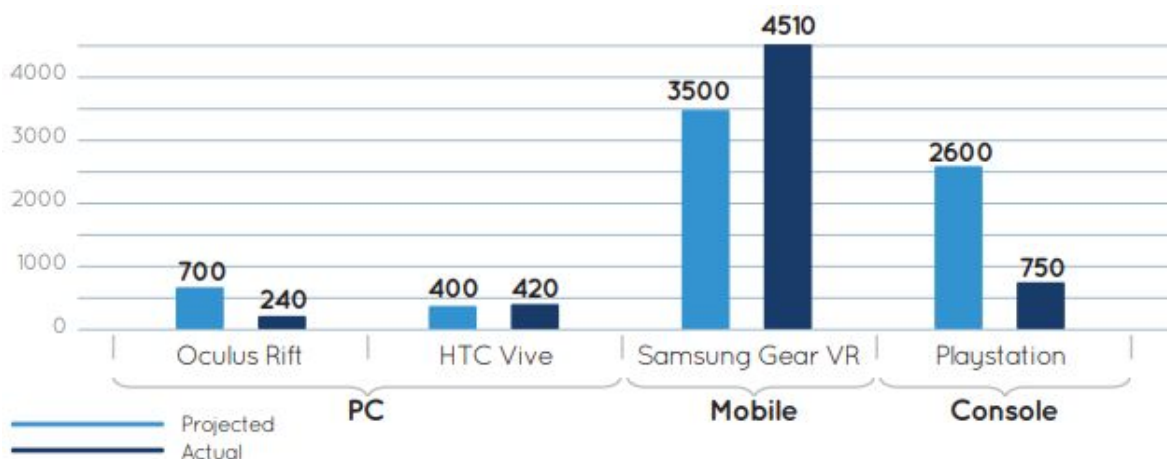
Hardware producers are working in two directions: improving quality and introducing mass market solutions, and creating several price segments. Thus, today VR hardware can be divided into three categories depending on price and performance: specialist, enthusiast, and explorer⁶⁷.

In 2017, Facebook’s Oculus Rift and HTC revolutionized the hardware industry with their high quality immersive products⁶⁸. Oculus Rift, a Kickstarter project in its past, is currently being developed by one of the brightest minds in VR – John Carmack, the co-creator of Doom and prominent video programmer. HTC Vive is the result of a tight collaboration between top-tech hardware producer HTC on the infrastructure side and gaming guru-company Valve on the software side. Both products are accompanied by touch controllers to provide a truly immersive experience. The main concern in this case is the processing power of the computer on which the products run, as some applications may require high processing capacity and won’t run well on less powerful devices. And the price is well above \$1,000, making them unaffordable to the general public. The high prices and requirements of the products developed by Facebook and HTC are likely to put them in narrow “specialist” category.

VR “enthusiasts” may enjoy the price and performance of Sony’s PS and Microsoft’s upcoming Windows 10 VR. The fact that the Microsoft product doesn’t require a high- performance PC to run it, combined with the price and inside-out tracking inherited from Hololens, makes it attractive to consumers. The prevailing installed base for the “explorer” category is Mobile VR. The launch of Daydream View refined the consumer mobile VR experience, while keeping it affordable for the mass consumer, thus replacing Google Cardboard. Samsung marketed its product Gear VR as low as \$100 and exceeded their anticipated sale plan.

Difference between project & actual number of shipments x thousands (2016)

Source: SuperData Research



VR devices differ in characteristics, and therefore require different implementation approaches. Sony's Playstation VR, Oculus Rift and HTC Vive are focused on the gaming industry, whereas Samsung Gear VR due to the limited device power is seen as "VR-lite," mainly for entertainment. The VR hardware race promises that we may soon see affordable products that don't compromise on quality.

To win the competition, equipment producers have built developer ecosystems that are specific to their products. Oculus Rift opens opportunities for third-party developers and offers a wide range of already functioning system content. HTC Vive has integrated the use of Steam VR and Valve's VR game platform and announced a \$100 m investment fund, alongside its Vive X accelerator program⁶⁹. The content for Sony PS VR is strongly related to the PS4 gaming system and is developed in a closed environment.

AR/VR content

There is a variety of content types and content generation techniques for augmented and virtual reality. When mentioning AR/VR content we may refer to one of the following categories:

- 3D content, which exists in form of 3D models or 3D images, with a wide range of uses
- Apps that can be run on AR/VR hardware
- 360-degree video, with the main application in the live event transmission

The primary use of AR/VR content is gaming. However, available game engines meeting the requirements of other industries are in high demand. The main elements of any game engine are animation, interaction, lighting, physics and presence⁷⁰ which also make it suitable for the e-commerce and engineering industries. The leading role in software is occupied by the Unity and Unreal game engines. The majority of AR/VR projects are created on Unity (as much as two thirds according to techcrunch.com).⁷¹ ⁷² Unreal engine isn't far behind. At WWDC 2017 it was announced that Unreal Engine will provide early access support for ARKit, which opens an enormous new market for game engines.⁷³

Gaming studios, software and app developers and other industries entering the AR/VR space are highly dependent on a different kind of 3D content. 3D objects lie at the core of AR/VR applications. There are several approaches to creating them. The most common way to create a 3D model is to use 3D editor software. This type of 3D content is called a computer generated (CG) model. One of the most popular softwares for that purpose is Blender. It is free of charge, open-source and has an enormous number of design tools. Besides AR/VR applications, computer generated 3D models are widely used in 3D printing (3DP), which was estimated to have a market of \$6.5 bn value in 2016⁷⁴. 3DP is gaining supporters and has already been applied in many different industries: from automotive manufacturing to healthcare. In healthcare it can have a huge impact and is expected to become common practice in a wide range of cases.⁷⁵ It can also be used for personal purposes: a user may print a missing drone part or an iPhone case.

When the goal is to create a lifelike object, CG modeling can be replaced with photogrammetry. Photogrammetry is a method used to create a 3D model by combining several images of a real object and determining the exact position of the surface points. Unity considers photogrammetry a valuable tool to produce realistic, high-quality, reusable, game-ready digital assets and offers photogrammetry solutions to bring realism to the gaming experience.⁷⁶

3D models are perfectly suited to 3DP and gaming environments. However, they contain a lot of data such as geometry validation, annotations and metadata⁷⁷. This limits usage opportunities: such models may not perform well on mobile device with limited processing power; they are too cumbersome for web browsers. So, in order to enhance user experience and meet the demands of other industries such as e-commerce, where lightweight formats are of value, a 3D image format was invented. It contains only the necessary minimum of information for displaying an object in a web browser. 3D images make the online shopping experience more interactive⁷⁸ and don't require high processing power.

Not only are 3D objects of value for AR/VR, but also VR cannot be imagined now without 360-degree video production⁷⁹. It is recorded using multiple cameras with overlapping fields of view. The produced footage is merged together into one piece using a video stitching method. Every piece is calibrated to match the others. 360-degree videos are used to record live events for even more immersive experience. This format is also perfectly suited for virtual tours making them even more realistic.

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